

# SIEMENS INDUSTRY, INC.

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Energy & Environmental Solutions

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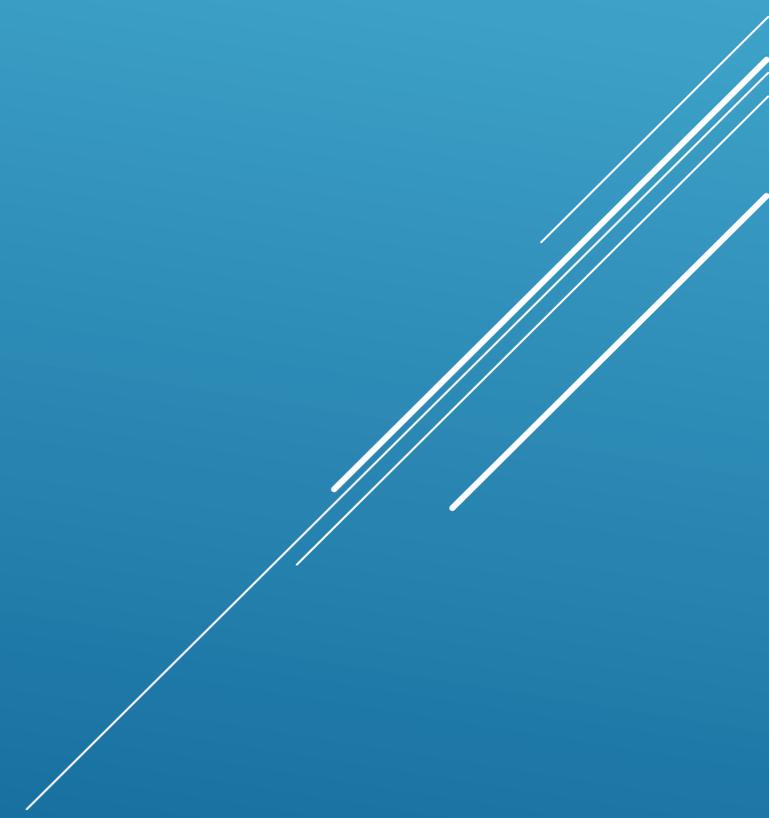
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- ▶ Private Office Building
- ▶ Total estimated cost \$300,000,
- ▶ Annual savings \$25,000
- ▶ 12 year payback

## PROJECT OVERVIEW

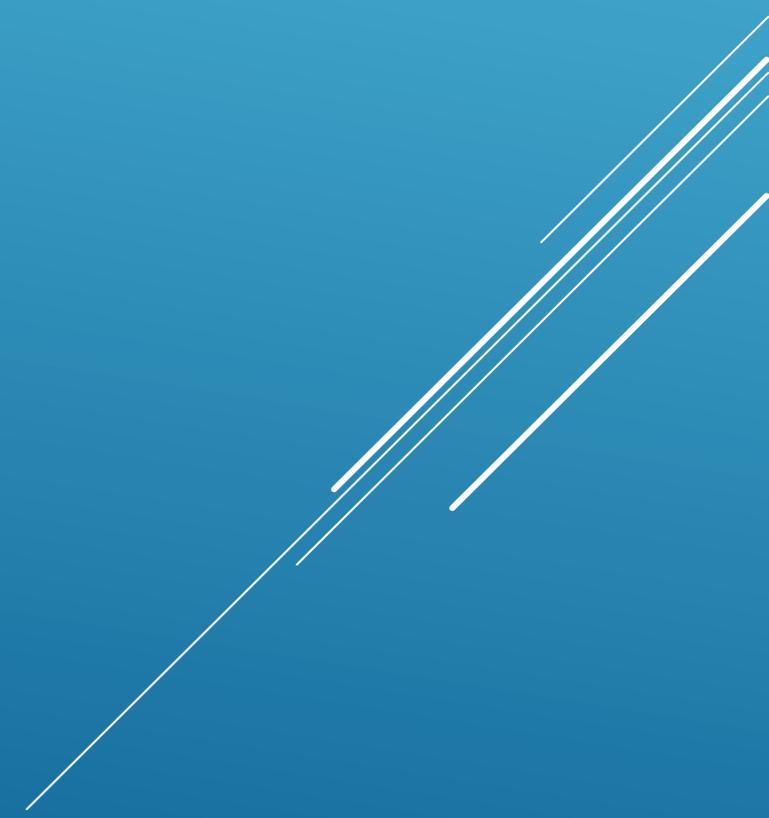


- ▶ 4-story office
- ▶ Private for profit
- ▶ 1975
- ▶ 40,000 sqf
- ▶ Sitka, AK
- ▶ Preliminary (ASHRAE I) Audit already conducted in 2015

## PROJECT DETAIL: SCOPE

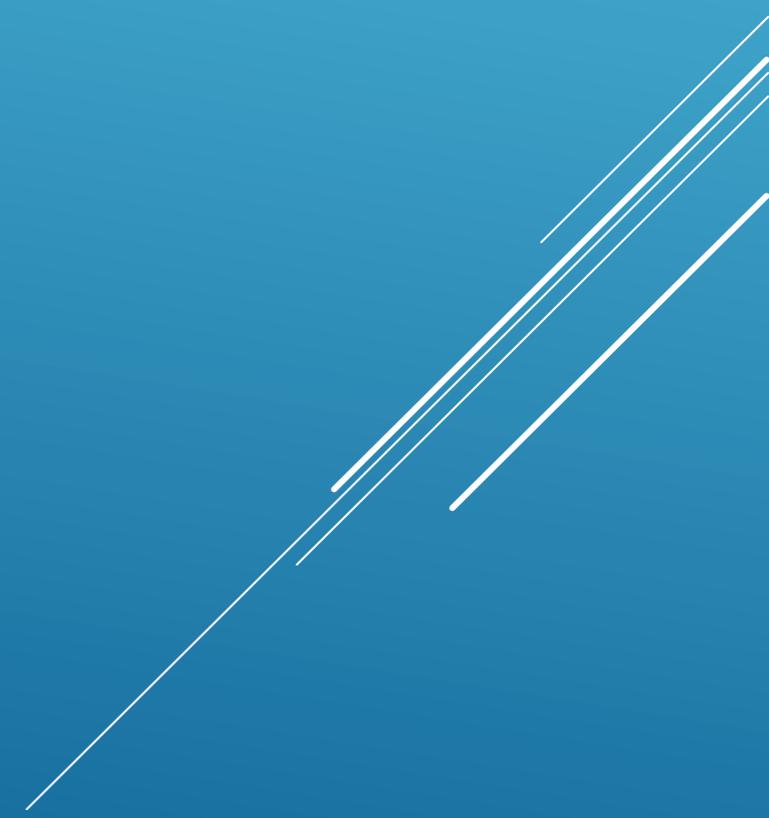
- ▶ Want to move to detailed development phase, but need to confirm viable funding source available before proceeding at risk

PROJECT DETAIL: STATUS



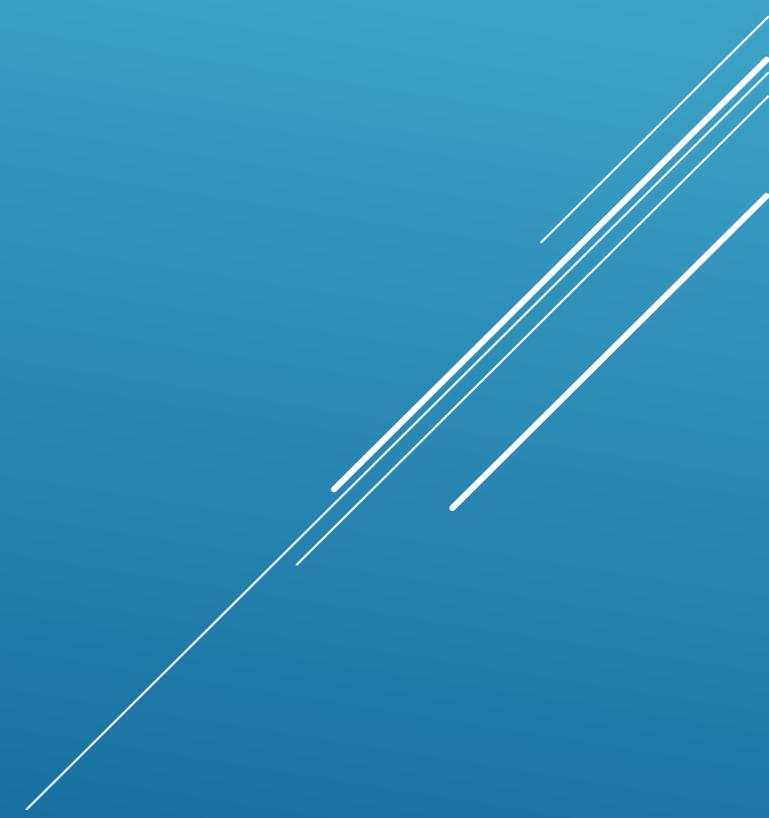
- ▶ \$25,000 / yr
- ▶ Boiler plant and controls upgrade

PROJECT DETAIL: SAVINGS



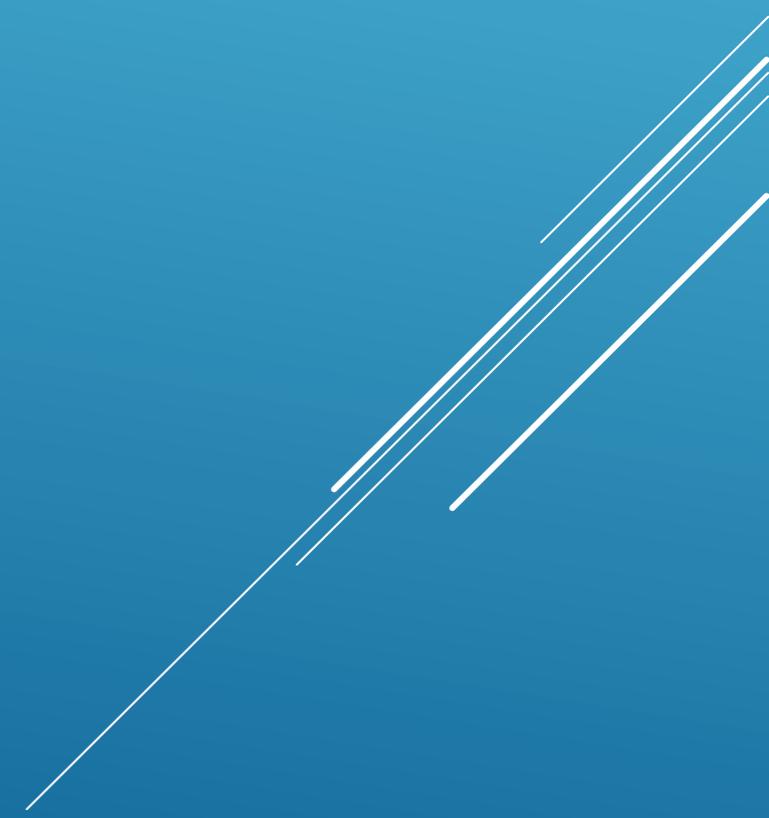
▶ \$300,000

PROJECT DETAIL: COSTS

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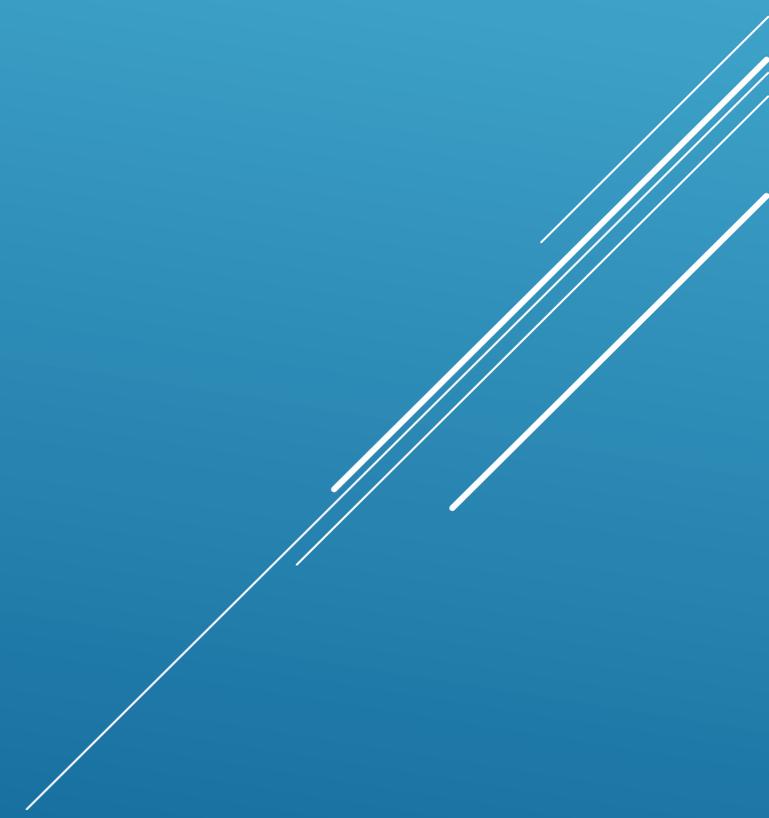
- ▶ Current credit union was approached, but loans were variable interest, and of limited term lengths that would not enable this project to proceed.
- ▶ Looking for other options that might be viable and attractive to our investors

PROJECT DETAIL: PAYMENT



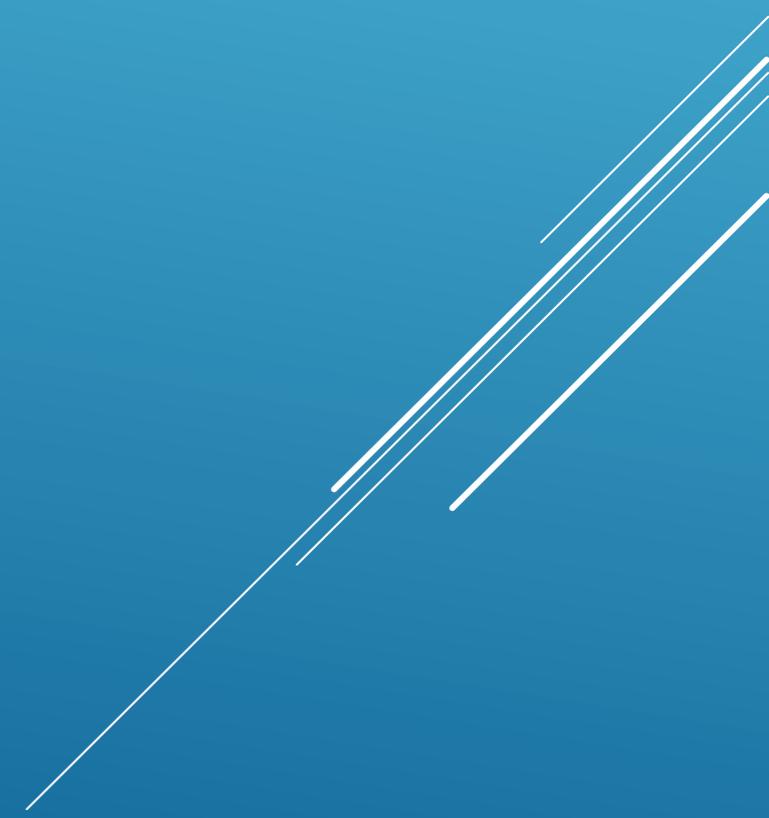
- ▶ \$30,000 cash reserves

PROJECT DETAIL: PAYMENT

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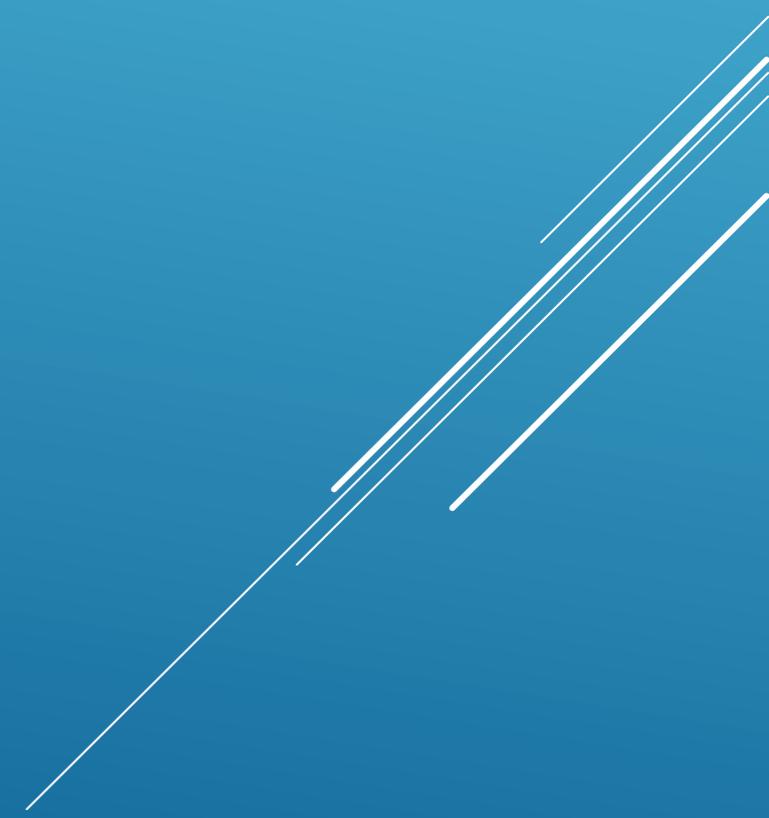
- ▶ We need the balance of this project to come from a financed source (\$270,000)

PROJECT DETAIL: PAYMENT

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- ▶ Interested in finding a fixed rate financing solution for longer terms for private businesses (both for-profit and non-profit)

PROJECT DETAIL:  
QUESTIONS & LIMITATIONS

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